



## Press Release

### For Immediate Release

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### **Meridian Technologies continues to expand its product representative network with the addition of Rancilio Associates in the Central area of the United States.**

Elmont, NY, July 8, 2011 – Meridian Technologies, a premier manufacturer of fiber optic video, voice and data transmission products is pleased to announce the addition of Rancilio Associates ([www.rancilio.us](http://www.rancilio.us)) to its growing team of manufacturer's representatives. With offices in St. Louis and Kansas City, KS, Rancilio Assoc. will be responsible for promoting and selling Meridian Technologies' fiber optic transmission products in the states of Nebraska, Kansas, Iowa, Missouri, and Southern Illinois.

Founded in 1976, Rancilio Associates has a very successful history and is well respected in both the security and professional AV markets. In addition to the traditional manufacturer's support, Rancilio also works closely with design/build integrators and consultants to help ensure that the system designs incorporate the proper equipment to meet both the immediate demands as well as plan for future expansion using tomorrow's technology. The company's commitment to customer support has helped them secure their position as a premier rep firm. Dan Rancilio states "It is important for our customers that we align ourselves with a diverse but synergistic line of next-generation products. Having Meridian as one of our lines allows us to offer the customers a comprehensive and quality line of signal transmission products to meet any of their present and future needs".

Vic Milani, Meridian's Executive Vice President states, "Rancilio Associates helps us penetrate these markets in the Central region. We look forward to working with them and will support them as they enhance Meridian's presence in their territory."

### **About Meridian Technologies**

Meridian Technologies provides technology solutions for fiber optic transmission products for a variety of security, surveillance, professional audio/visual, broadcast and access control applications. Established in 1990, Meridian is a recognized leader in fiber optic communications equipment and has provided proven technology solutions for a wide variety of commercial, industrial, government and military customers both domestic and international. More company and product information can be found at [www.meridian-tech.com](http://www.meridian-tech.com)

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